

✓ **FREE directory listing for verified African BE centres**

No hidden fees

African BE studies routed to India or Europe — losing 6–12 months. Sponsors can't find local capacity. Centres stay invisible.

Bequiva fixes all three — one exchange, verified centres, quoted lead times.

One Exchange for the Whole BE Value Chain

Bequiva connects sponsors, CROs and verified African BE centres in a single trusted marketplace. Post an RFQ, receive quoted lead times and pricing from GCP-inspected centres, and route studies locally instead of shipping them across three continents.

Verified BE Centres

40+

Countries Live

12

Avg. Quote Turnaround

72 hrs

Timeline vs. India Route

–6 mo

Sponsor RFQ Matching

- ✓ Post BE requirement in <5 minutes
- ✓ Auto-routed to matching African centres
- ✓ Quoted price, lead time, and available slots

Verified Site Directory

- ✓ GCP inspection history + regulator scope
- ✓ Live readiness score (synced from BRIDGE™)
- ✓ Public profile with capacity & therapeutic mix

Regulatory Intelligence

- ✓ Country-by-country BE requirements
- ✓ Reference product + biowaiver policy tracker
- ✓ Submission timelines & pricing benchmarks

Protocol & Biowaiver Tools

FREE

- ✓ BCS-based biowaiver decision engine
- ✓ Protocol Studio → DOCX/PDF export
- ✓ Aligned to WHO / EMA / FDA guidance

CRO Orchestrator

- ✓ Manage multiple sponsors from one workspace
- ✓ Route studies to preferred site network
- ✓ Consolidated invoicing & study tracking

BE Centre Growth Engine

NEW

- ✓ Inbound RFQs from verified sponsors
- ✓ Public profile SEO — appear on Google
- ✓ Facility gallery + readiness co-brand

The Bequiva Flywheel

Africa-first sovereignty — every study kept local strengthens the next.

1. Sponsors post RFQs

Verified demand

2. Centres respond fast

Quoted capacity

3. Studies stay local

Data sovereignty

4. Regulators recognise

Trust compounds

BEQUIVA™ — How It Works & Who It's For

RFQ Workflow • Coverage • Integrations • Pricing

Trusted BE Exchange
GCP-Aligned

RFQ Workflow — from post to signed protocol

1. Post RFQ

Molecule, design, subjects, target regulators, timeline

2. Auto-Match

Verified centres scored on capacity, therapeutic fit, readiness

3. Receive Quotes

Price, lead time, availability — usually within 72 hours

4. Award & Execute

Contract in-platform, sync progress with BRIDGE CTMS

Sponsors

Generic manufacturers

- Post BE RFQs and receive multi-centre quotes
- Compare price, lead time, GCP inspection status
- Route studies to verified African capacity
- Track regulators: SAHPRA, NAFDAC, EAC, WHO PQ

CROs

Study orchestrators

- Manage a portfolio of sponsors in one workspace
- Preferred-centre routing with margin control
- Consolidated study dashboard & invoicing
- White-label RFQ intake for your clients

BE Centres

African clinical sites

- Free verified listing on the trusted exchange
- Inbound RFQs from qualified sponsors
- Public profile with facility gallery & readiness
- Co-branded with BRIDGE™ operational readiness

Coverage — Africa First, Global Ready

- ✓ Active: South Africa, Kenya, Nigeria, Ghana, Egypt
- ✓ Regulators tracked: SAHPRA, NAFDAC, EAC, WHO PQ, EMA, US FDA
- ✓ Language support: English, French, Portuguese, Swahili
- ✓ Reference products sourced across EU/US/India comparators

Integrations & Standards

- ✓ BRIDGE™ CTMS — real-time site readiness sync
- ✓ OMOP / SDTM export for sponsor submissions
- ✓ Signed HMAC webhooks (inbound + outbound)
- ✓ REST API for CRO/sponsor system integration

Simple, Transparent Pricing

BE Centres Free

Verified listing • Inbound RFQs • Public profile

Sponsors Free to post

Pay per awarded study • No listing fee

CROs SaaS

Orchestrator workspace • Portfolio dashboards

Enterprise Custom

White-label • API access • Regulatory intel

Ready to keep African BE studies in Africa?

Post an RFQ, list your centre, or book a 20-minute walkthrough.

bequiva.com
hello@bequiva.com